

# SINGAPORE SHIPPING FORUM

2019 | 11 APRIL

## SPEAKERS' PROFILE

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### *Guy Platten*



Secretary-General,  
International Chamber  
of Shipping

#### **About the Speaker**

Guy was appointed Secretary-General of the International Chamber of Shipping (ICS) in August 2018. The ICS membership comprises national shipowners' associations in Asia, Europe and the Americas whose member shipping companies operate over 80% of the world's merchant tonnage. The ICS represents and promotes the views and interests of its member at a variety of fora including the International Maritime Organisation, International Labour Organisation and many others.

Guy has extensive experience in the maritime industry both at sea and ashore and is a qualified Master Mariner. He has held a number of senior positions including Chief Executive of the UK Chamber of Shipping, Chief Executive of Caledonian Maritime Assets Limited (a ferry and port owning company providing lifeline ferry services to communities in Scotland) and Director of Marine Operations for the Northern Lighthouse Board which is responsible for lighthouses, buoys, beacons and Aids to Navigation throughout Scotland and the Isle of Man.

His career at sea began in 1982 with the Royal Fleet Auxiliary Service. He joined the RNLI in 1993 as an Inspector of Lifeboats, latterly as Inspector for Scotland training and overseeing lifeboat crews around the coast and following this he served with the MOD as a Salvage Officer and led or contributed to a number of projects including the removal of oil from a sunken World War 2 battleship, recovery of ditched aircraft and the refloating of a grounded warship.

### *Rahul Kapoor*



Senior Analyst,  
Asia Transportation  
Bloomberg Intelligence

#### **About the Speaker**

Rahul Kapoor is an analyst at Bloomberg Intelligence covering Asia Pacific Transportation. Prior to joining Bloomberg Intelligence, Rahul was the head of Drewry Financial Research Services Ltd. He led Drewry's financial research team covering global maritime equities and credit. His coverage has spanned multiple geographies with maritime sectors and companies covered across US, Europe and Asia. He also worked as Lead Equity Analyst - Asia Shipping at RS Platou Markets (Asia) and Equity Research, Asia Ex Japan Transportation at Nomura.

Rahul holds a Bachelor of Science in Marine Engineering and a Postgraduate in Management.

### Tamara Mast Henderson



ASEAN, Australia & New Zealand  
Economist

Bloomberg Economics

#### About the Speaker

As a professional economist since 1986, Tamara has covered the mature economies and emerging markets of Europe and Asia. In previous roles, she was deputy head of the International Monetary Fund's Investment Unit, and was head of Asian currency and rates strategy for ANZ Banking Group. She is the author of "Fixed Income Strategy: A Practitioner's Guide to Riding the Curve." Tamara holds a Ph.D in Economics and is a CFA charterholder.

### John D'Ancona



Senior Analyst,  
Divisional Director - Dry Cargo

Clarksons Platou Asia

#### About the Speaker

John d'Ancona is a divisional director and senior dry cargo analyst at Clarksons Platou Asia Pte Limited, Singapore.

Clarksons Platou is the world's leading provider of integrated shipping services. Under the Shipbroking group, the team of Market Analysts provide detailed analysis of freight, asset prices, supply and demand drivers, shipbuilding, commodities, energy and trade. The shipping segments covered by the analysts include markets in dry cargo, crude oil, oil products, specialised & chemical products, container, offshore, LNG and LPG. For the dry markets, the team consists of 9 analysts based in London, Oslo, Shanghai and Singapore. External clients include global ship-owning companies, mining and energy corporations, commodity traders, power utilities, industrials, shipyards and financial institutions.

John began his career in the oil and gas markets, with Exxonmobil and then Shell, working as a supply & trading analyst. He then moved into the shipping markets, managing the dry cargo research at Howe Robinson shipbrokers. Prior to joining Clarksons Platou, John was the head of research at Galbraith's shipbrokers, focusing on dry and wet markets, until he took up his current position in London at the start of 2013. John moved to Singapore in 2014 to provide fulltime analytical services to clients in the Asia-Pacific region.

### Nicolas Parrot



Managing Director and  
Head of Transportation Sector,  
Investment Banking Asia Pacific

BNP Paribas Singapore

#### About the Speaker

Nicolas Parrot joined BNP Paribas in 1997 in Tokyo to be part of the Aviation Finance team for Asia. He moved to Singapore in 2000 and was appointed Head of Aviation Finance Group Asia Pacific in 2002. In 2004, Nicolas relocated again to Tokyo to set up the Japanese Operating Lease business of BNP Paribas. He spent three years there, closing several JOL transactions as equity arranger, in difficult market conditions.

Since August 2007, Nicolas is back in Singapore. In October 2013, he was named Co-Head of the Transportation Sector for Asia, and since July 2017 he is Head Transportation Sector Asia, managing a team of 42 professionals spread over Singapore, Hong Kong and Tokyo.

## Speakers' Profile

BNP Paribas' Transportation Sector Asia team is responsible to deliver an integrated commercial and investment banking offering to airlines, aircraft leasing companies, shipping and offshore companies in Asia Pacific. The Transportation Sector is also in charge of the global relationship management for the airlines, operating lessors and shipping companies providing a single entry point in the bank to clients.

In his twenty two years in Asia Pacific, Nicolas has closed a vast number of transactions in Singapore, Hong Kong, Japan, Turkey, Thailand, Indonesia, Malaysia, Australia and China for top tier and medium tier airlines and leasing companies covering most of the debt, tax lease, bond, equity capital market and cross-border products that applies to the aviation and shipping finance market. Nicolas holds an Engineering degree from Ecole Nationale Supérieure des Mines de Paris (ENSM).

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### Marisa Dupuis



Vice President,  
Shipping & Offshore Finance,  
Investment Banking Asia Pacific

BNP Paribas Singapore

#### About the Speaker

Marisa joined BNP Paribas in 2007 as a junior analyst in soft commodities & biofuels in the Paris office.

She then moved to Singapore in 2008 to become a credit analyst in the shipping and offshore finance team. Marisa has been a Relationship Manager since 2015, arranging a wide range of shipping finance transactions from vanilla debt structures to more complex tax-based and export finance. She closed in 2018 the first green loan to a shipping company in APAC.

Marisa graduated from Paris Dauphine University with a Bachelor in Business Management and a Masters in International Business, and also studied at Singapore Management University.

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### Alan Hatton



Managing Director  
Foreguard Shipping

#### About the Speaker

Alan was named Young Person Of The Year 2016 at the 9th Seatrade Maritime Awards Asia, and also named in Lloyds List Next Generation 2015 as one of "Shipping's Rising Stars".

Prior to becoming Managing Director of Foreguard Shipping, Alan was CEO and the Executive member of the Board of Directors of FSL Trust Management, the Trustee-Manager of FSL Trust, a Singapore-listed shipping trust. He was responsible for the turnaround of FSL Trust from August 2013 to early 2017.

During his tenure at FSL Trust, the total unitholder return was over 93%, representing an IRR for investors in excess of 20% per annum, despite the back drop of challenging shipping markets.

Prior to FSL, Alan was CEO of a privately-owned product tanker business (since May 2007) and previously a M&A/corporate finance banker at Lazard and Dresdner Kleinwort.

### Thomas Preben Hansen



Commercial Director  
Eastern Pacific Shipping

#### About the Speaker

Thomas Preben Hansen is a Commercial Director for Eastern Pacific Shipping Pte. Ltd., an international ship management company headquartered in Singapore that manages over 13 million deadweight tonnes.

As a Commercial Director, Thomas oversees P & L responsibilities for the company's containership and pure car and truck carrier segments. In addition, he was instrumental in the signing of six first-ever LNG dual-fuel 15,000 TEU containerships, which showcases EPS' commitment towards gradual decarbonisation.

Prior to joining EPS in 2015, Thomas was the CEO of Rickmers Maritime where he was responsible for all business related matters for a fleet of containerships.

He also served as a non-executive director of the Shipowners' Mutual Strike Insurance Association from 2011-2015 and was a director within the Clarkson Group, a leading shipping service provider listed on the London Stock Exchange.

### Mick Aw



Senior Partner,  
Moore Stephens LLP,  
Singapore

#### About the Speaker

Mick Aw holds a Master of Commerce from the University of New South Wales and a Bachelor of Accountancy from the National University of Singapore.

Mick has led audits of large multinational corporations in addition to numerous restructuring, corporate finance and corporate advisory projects. Mick was previously the Vice President of the ISCA where he also held the position of Chairman of its Accounting Standards Committee. He has been on the boards of several listed companies and was a council member of the Singapore Confederation of Industries. His industry specialisation is in Shipping and Hospitality.

### Chris Johnson



Partner and  
Head of Shipping  
Moore Stephens LLP,  
Singapore

#### About the Speaker

Chris is a Partner with the Audit and Assurance practice of Moore Stephens LLP and Head of the Shipping Industry Group. He has more than 30 years' experience in audit and assurance. He is also a Director of MS Risk Management Pte Ltd which provides forensic accounting, risk management services and IT Solutions.

Chris leads audit and assurance engagements for Singapore and international clients, comprising both listed and privately owned businesses. He has undertaken a number of special assignments including corporate restructuring and capital raising. Chris' industry exposure spans through various sectors – shipping, agriculture, education, manufacturing and property development.