

**SPEAKERS PROFILE**

# SINGAPORE SHIPPING FORUM 2021: SHIPPING - POST PANDEMIC

**22 APRIL 2021, THURSDAY****SPEAKER****PROFILE****Mr. Esben Poulsson**

**Chairman, International Chamber of Shipping; Board Member, Maritime and Port Authority of Singapore; Executive Chairman, Enesel Pte. Ltd., and others**

Esben Poulsson is Executive Chairman of ENESEL PTE. LTD., a Singapore based ship owning entity, of a fleet of large container vessels all under the Singapore Flag. He has worked in the maritime industry for over 45 years and has held a variety of senior management positions in Hong Kong, London, Copenhagen and Singapore.

Esben is Non-Executive Director of Nordic Shipholding A/S, Copenhagen, BW Epic Kosan Ltd., Singapore, and of Finnlines Plc., Helsinki. He is also non-executive Chairman of Cambiaso Risso Asia Pte. Ltd., Singapore and of Tamar Shipmanagement Ltd., Hong Kong, Senior Advisor to the Chairman, X-Press Feeders Ltd., and serves on the Board of the Maritime & Port Authority of Singapore (MPA).

He is immediate past President (2019) of the Singapore Shipping Association and is an Advisory Panel Member of the Singapore Maritime Foundation.

Esben Poulsson was elected in 2016 and is currently serving his third term as Chair of the International Chamber of Shipping. Prior to his election he held the position of Vice Chair at ICS, on whose Board he represented Singapore.



### **Mr. Demetris Chrysostomou**

#### **Managing Director Asia Region / Group Director Business Development, Columbia Shipmanagement**

Mr. Chrysostomou commenced his shipping career in 1995 and holds a Bachelor of Commerce Degree, majoring in Marketing Management and graduating from the University of Pretoria, South Africa in 1990. Additionally Mr Chrysostomou holds a professional qualification of Chartered Shipbroker having completed his shipping studies through the London Institute of Chartered Shipbrokers and accepted as a Fellow to the Institute in 1998.

Mr. Chrysostomou, has been with Columbia Shipmanagement for the past 23 years during which time he has held numerous positions as Vessel Operator for cruise vessels, bulker carriers and tankers, Insurance and Claims Officer, Fleet Commercial Manager as well as Managing Director of Columbia's Singapore Office from 2007 to 2013. Subsequently, he had taken up the position as Group Director for Marketing and Business Development and currently as of October 2020 holds the position of Managing Director Asia Region responsible for all Columbia offices and activities in Asia in addition to his existing role as Group Director Business Development.



### **Mr. Philip Clausius**

#### **Founder & Managing Partner, Transport Capital**

Philip is the Founder and Managing Partner at Transport Capital. Apart from the overall management of the firm, he is also heading its maritime division.

Prior to founding Transport Capital in 2013, Philip was the Co-Founder & CEO of the FSL Group; a Singapore-based provider of leasing services to the international shipping industry. During his tenure at FSL Group, he oversaw the acquisition, financing, and deployment of approximately US\$1 billion in maritime assets. He was also the driving force behind the highly successful IPO of FSL Trust in March 2007 which raised about US\$330 million in equity proceeds in a globally marketed offering culminating in FSL Trust listing on the SGX Mainboard.

Bringing 28 years of entrepreneurial expertise in shipping and ship finance, he has worked and lived in Europe, the US and now in Singapore.

In the context of client investment management and advisory mandates, Philip currently serves as Director and CEO of Nasdaq OMX Copenhagen listed Nordic Shipholding. In addition, Philip is an Independent Non-Executive Director of ASX listed Wellard, a non-executive Director of Bengal Tiger Line, a Director of the Standard Club and Standard Asia, as well as Chairman of the Singapore War Risks Mutual.

Philip graduated from the European Business School, Germany in 1992 with the "Diplom-Betriebswirt" degree.

**Ms. Marisa Dupuis****Vice President, Investment Banking Asia Pacific, BNP Paribas Singapore Branch**

Marisa joined BNP Paribas in 2007 as a junior analyst in soft commodities & biofuels in the Paris office.

She then moved to Singapore in 2008 to become a credit analyst in the shipping and offshore finance team. Marisa has been a Relationship Manager since 2015, arranging a wide range of shipping finance transactions from vanilla debt structures to more complex tax-based and export finance. She successfully closed the very first green loan to an APAC-based shipping company in 2018, and has since been involved in all sustainable financings provided by the bank to shipping companies out of APAC in her capacity as the Transportation Sector Sustainability Champion.

Marisa graduated from Paris Dauphine University with a Bachelor in Business Management and a Masters in International Business. She completed a Positive Impact Business Training Programme at the University of Cambridge - Institute for Sustainability Leadership in 2020.

**Mr. Matthew Forrest****Head of Shipping & Offshore SEA (include Japan and South Korea)**

Matthew joined the BNP Paribas in 2010 with the bank's acquisition of Fortis, where he had been a relationship manager in shipping and offshore since 2003. He has considerable experience of arranging shipping finance transactions from vanilla debt structures through to complex tax-based structures and Islamic finance.

Matthew's whole career has been within the shipping industry, working first as a ship surveyor for Lloyd's Register of Shipping, before working as a shipbroker in chartering and sale and purchase markets. The last 20 years have been spent in shipping finance.

Matthew has a BEng degree in Naval Architecture from Southampton University and a MSc in Shipping Trade and Finance from Cass Business School (formerly City University, London). He is also a member of the Institute of Chartered Shipbrokers.



### **Dr. Adam Kent**

#### **Managing Director, Maritime Strategies International**

As well as managing the company on a day-to-day basis, overseeing business development and directing company strategy, Adam continues to contribute to MSI's consultancy and advisory project work.

Adam joined the company in 2002 and during his first decade at MSI helped develop and extended MSI's valuations methodology and capability, providing certificated spot and forecast values, earnings and operating costs for merchant and offshore shipping.

In addition, Adam remains actively involved in the fleet supply components of MSI's tanker, containership and bulker subscription services.

Adam has been retained as an expert witness (in both the UK and the USA) on a number of valuation, value and cash flow cases across tanker, dry bulk, containership and offshore sectors for shipyards, owners, charterers and financiers.

He is regularly invited to speak at conferences and lecture on shipping courses over a wide range of topics. Adam graduated from the University of Bath, UK with a First Class B.Sc. Honours degree in Applied Biology and has a Ph.D. in Theoretical Population Ecology from the University of Southampton, UK.



### **Mr. Dimitris Patrikios**

#### **CEO, Kyklades Maritime Corporation**

In 2019 he was assigned the position of CEO at Kyklades Maritime Corporation (Alafouzou Group).

From 1988 till end of 2018 he worked in the Shipping sector of the Onassis Group.

He was born and raised in Athens. He is a graduate of Lycee Leonin High School and holds a BSc in Mathematics from the University of Athens, a BSc in Business Administration from the University of Piraeus. He completed his post-graduate studies in London; he earned a MSc in Management Science from the Imperial College.

Member of INTERTANKO ExCom, DNV GL, BV, NK, ABS and KR Greek Committee.

Fellow Member of ICS (Institute of Chartered Shipbrokers) and a Vice President of Propeller Club of Piraeus.

**Mr. John Michael Radziwill****Chairman and Chief Executive Officer of C Transport Maritime S.A.M.; Chief Executive Officer and Chairman of GoodBulk Ltd**

John Michael Radziwill serves as the CEO and Chairman of C Transport Maritime S.A.M ('CTM'), a ship management company active in the dry bulk segment, and the CEO and Chairman of GoodBulk Ltd. (Ticker: 'BULK'), a dry bulk company listed on the Norwegian OTC market.

He previously worked as an Administrative Officer in South Korea and in the Insurance and Claims Department in Piraeus, Greece for the Ceres Group. He has also worked for H. Clarkson & Co. Ltd and Seascope Insurance Services Ltd in London.

He joined the Commercial Department of CTM in Monaco, first as Capesize freight trader before being appointed head of the Sale and Purchase division. He also served on the Board of Directors of Euronav NV, a publicly listed tanker company, from 2013 until 2016.

He is a member of the American Bureau of Shipping and the Baltic Exchange. He graduated from Brown University in 2002 with a BA in Economics.

**Mr. Bill Smart****Chief Executive of Bengal Tiger Line**

Bill Smart is the Chief Executive of Bengal Tiger Lines and has been in Asia for 35 years, having started his career at Ben Line Steamers of Edinburgh in 1982. Having both Liner and Feeder industry knowledge with operating expertise in the Far East-Europe long haul market as well as the Indian sub-continent feeder market. Mr Smart has a network spanning the Persian Gulf to the Far East.



### **Capt. Rajalingam Subramaniam**

#### **President & CEO, AET**

Capt. Rajalingam Subramaniam was appointed President & CEO of AET on 1 January 2016.

He began his career at sea, came ashore in 1996 and has since held various positions in the MISC Group namely Vice President, Fleet Management Services, MISC; Group Vice President, AET Shipmanagement and General Manager, AET.

Capt. Raja is a Board Member of several subsidiaries and joint venture companies within the MISC Group and also serves the industry in various appointments including ex-Chairman, Gas Tankers Committee of the International Association of Independent Tankers Owners (INTERTANKO); Board Member, GARD P&I; Committee Chair of a number of class societies and Honorary Commander, Royal Malaysian Navy Reservist Programme.

He was awarded the National Seafarers Icon 2017 by the Malaysia Marine Department and 2018 Tanker Shipping & Trade Industry Leader Recognition.

Capt. Raja holds a Post Graduate Masters in Business Administration; a Master Certificate (Foreign Going) from Malaysian Maritime Academy Sdn. Bhd. (ALAM), a wholly-owned subsidiary of MISC and an Executive Education in a Finance Programme, INSEAD Fontainebleau.



### **Dr. Yap Wei Yim**

#### **Head of International Trade Management, School of Business, Singapore University of Social Sciences**

Dr. Yap Wei Yim is a full-time faculty with the School of Business in the Singapore University of Social Sciences (SUSS). He has more than 20 years of experience spanning the port, shipping, maritime, logistics and industrial park businesses with projects involving private and government entities including the Singapore Ministry of Transport, PSA International, SATS Limited and Ascendas-Singbridge among other companies. He was the former head of strategic planning at the Maritime and Port Authority of Singapore. Dr. Yap has also led numerous port-related developments including government-related projects in Mexico, Pakistan, China, Indonesia, Vietnam, Jamaica, Qatar and Solomon Islands. Apart from industry work, Dr. Yap has several publications in international scientific journals and books and is active in the international maritime and port community. His latest book entitled "Business and Economics of Port Management: An Insider's Perspective" is a comprehensive reference for insights into the workings of port industry. The book provides in-depth discussions on strategic issues, challenges and disruptions that are faced by this industry. The book also comes with useful case studies and lessons from different port regions around the world.

**Mr. Chris Johnson****Senior Partner & Head of Shipping, Moore Stephens Singapore**

Chris is a Senior Partner with the Audit and Assurance practice of Moore Stephens LLP, Singapore and a director of MS Risk Management Pte Ltd. Chris has more than 30 years experience leading Audit Assurance, Risk Advisory and Regulatory Reporting Assignments to companies in the Shipping & Transport, Manufacturing, Education and Government Sectors. This includes Singapore and international clients, both listed and privately owned businesses.

Chris has used this experience to advise companies on capital market transactions (including IPO's and RTO's), due diligence investigations, financial reporting and corporate governance and risk management systems.

**Ms. Lao Mei Leng****Partner & Head, Risk Management, Moore Stephens Singapore**

Mei Leng is a Partner with Moore Stephens LLP Singapore and a director of MS Risk Management Pte Ltd. She has over 20 years of audit experience and started her career with one of the big four accounting firms.

Mei Leng provides audit & risk management services to a number of companies from various industries including shipping, real estate, hospitality, heavy engineering/construction, and industrial automation. Her clients include a number of family-owned businesses, multinational corporations, public listed companies and government agencies. She uses her knowledge of IFRS, SFRS, SGX listing rules, Internal Audit and Risk Management to work with clients on accounting issues, due diligence, corporate governance, sustainability reporting and enterprise risk management matters. She completed a dual-listing exercise of a Singapore public-listed company on the Hong Kong Stock Exchange and has experience in the internal control due diligence work of a Growth Enterprise Market ("GEM") listing applicants.

She is also a former panel member of ACRA's Practice Monitoring Sub-Committee and a former council member and ex-chairperson of the Singapore Shipping Association's Young Executive Group.